

**VOTING BALLOT AVAILABLE FOR THE IAR SA OGMS ON 31.05.2019-03.06.2019  
REPRESENTATIVES OF LEGAL ENTITIES, PARTICIPATING IN THE MEETING OR WHO  
SEND THEIR VOTE BY CORRESPONDENCE / REGISTERED POST**

The undersigned, ....., identified with ID card series ... no. .... (copy attached to the present voting ballot), PIN ....., representative of ....., with headquarters in the city of ....., county of ....., str. ...., no. ...., block ....., entrance ....., apt. ...., registered in the Trade Registry of ..... with number ....., unique registration code ....., legally represented by ....., acting as ....., company holder of ..... shares issued by the IAR S.A. company, shares that grant the right to ..... votes in the shareholders' general meeting of the company, hereby exercise our right to vote, related to these shares according to the special power of attorney submitted at the IAR SA headquarters, on the matters on the daily agenda of the OGS meeting on 31.05.2019-03.06.2019, time 12:00, as follows:

**1.A.** To approve the distribution of the net profit in the amount of 31,184,158 lei, recorded by the company in 2018, as follows:

- |  |                       |
|--|-----------------------|
| - Legal reserves:                          | 1.853.531 lei         |
| - Reinvested profit in 2017:               | 2.783.969 lei         |
| - <b>Unappropriated profit:</b>            | <b>26.546.658 lei</b> |
| o Dividends:                               | 11.515.677 lei        |
| o Other reserves – self-financing sources: | 15.030.981 lei        |

The dividends are in the gross amount of 0,63 lei/share, and the distribution costs will be borne by the shareholders.

Dividends shall be paid to shareholders registered in the register of shareholders on the 14.06.2019.

☐ **PRO**                      or                      ☐ **AGAINST**                      or                      ☐ **ABSTENTION**

**1.B.** To approve the distribution of the net profit in the amount of 31,184,158 lei (which doesn't include the provision for employee participation in the amount of 1,918,119 lei), recorded by the company in 2018, as follows:

- |  |                       |
|--|-----------------------|
| - Legal reserves:                          | 1.853.531 lei         |
| - Reinvested profit in 2018:               | 2.783.969 lei         |
| - <b>Unappropriated profit:</b>            | <b>26.546.658 lei</b> |
| o Dividends:                               | 25.618.299,3 lei      |
| o Other reserves – self-financing sources: | 928.358,7 lei         |

The dividends are in the gross amount of 1,4015 lei/share, and the distribution costs will be borne by the shareholders.

Dividends shall be paid to shareholders registered in the register of shareholders on the 14.06.2019.

☐ **PRO**                      or                      ☐ **AGAINST**                      or                      ☐ **ABSTENTION**

**2.** To approve the date of 05.07.2019 as the date of payment, in compliance with Law No. 24/2017.

☐ **PRO**                      or                      ☐ **AGAINST**                      or                      ☐ **ABSTENTION**

**3.** To approve the date of 14.06.2019 as the registration date, i.e. the date for identification of the shareholders who are affected by the resolutions of the Ordinary General Meeting of Shareholders of 31.05.2019/03.06.2019 and the date of 13.06.2019 as ex-date, in compliance with Law No. 24/2017.

☐ **PRO**                      or                      ☐ **AGAINST**                      or                      ☐ **ABSTENTION**

**NAME AND SURNAME** .....

**SIGNATURE** .....

**Date** .....